

Dear Students and Parents:

Every year at this time, I begin the search for student Reps for my photography business.

I am looking for current juniors from the Class of 2015. These students will have some indoor photos taken at our studio in April so that they can pass out advertising materials (featuring their photos) before school lets out. They may return in the summer for some outdoor photos in 2 outfits if they have at least one referral.

I am looking for extremely outgoing, motivated students who love to *sell*. They should be well-liked by their peers, involved in many different activities, active Facebook and social media users, and know a large number of their classmates. Involved parents are a big plus, too! Most of all, I require students who are willing to pass out material to their classmates and enthusiastically promote our studio.

**What are the benefits of being a Rep?**

1. Your photo sessions are free. You will receive a CD of all the session images for internet/Facebook use if you'd supply me with a list of 30 names with mailing addresses.
2. You will receive \$25 off your portrait order for each student you refer.
3. If you refer a minimum of 3 students, you'll ALSO receive 30% off your portrait order.
4. If you refer 10 or more students, you'll receive a **\$500 check** from us!
5. If you bring a "buddy group" here before school lets out, you will receive \$10 credit for each junior in your group(s). There is no limit to the number of students or groups you may bring! These photos will be posted on Facebook.
6. All seniors receive a Free Family Sitting, available after Labor Day.

Please check out my website: [jankentala.com](http://jankentala.com). There are hundreds of photos to view including the Gallery, the Class of 2014 Facebook Album, current Reps' Facebook albums, Buddy Group photos, and a photo studio tour. (The new brochure that you will be handing out will be on the website soon.)

I usually select one to three students from each of the area high schools.

Students may email Jan at: [jankentala@comcast.net](mailto:jankentala@comcast.net). Please list the activities you are involved in, your parent(s) names and emails, and home phone number.

Thank you for your interest. I look forward to meeting you soon! There will be a meeting at the studio in March (date TBD) for interested students and their parent(s).

Sincerely,  
Jan Kentala  
[jankentala.com](http://jankentala.com)  
[jankentala@comcast.net](mailto:jankentala@comcast.net)